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A NOTE FROM OUR PARTNERS

Hello from Amati Capital Partners,

We look forward to connecting on a deeper level, however we wanted to first share some information on our firm, who we are, why we do what we do, and how we can help.

Our firm brings deep experience in construction, finance, and strategic transitions to help owners plan for the future—without compromising on what’s been built.

By engaging in succession planning now, you can unlock long-term advantages:

- *Stronger operational systems and leadership development.*
- *Increased business value and readiness for future opportunities.*
- *Confidence among staff, partners, and family in the path forward.*
- *Peace of mind knowing you have a plan, and a partner to help make it come to life.*

We don’t just plan for a transaction—we plan for your legacy. We believe we must earn the privilege each and every day to be our client’s advisors; it’s a responsibility cherish.

Sincerely,

Gary McEwan
Partner

Henry van der Sloot
Partner

Paul van der Sloot
Partner



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YOUR ADVISORY TEAM



Henry van der Sloot - Partner, builds businesses that last. Henry has had a wide ranging career and has constantly grown businesses with succession planning in mind. As CEO of Banff Caribou Properties, he grew a handful of retail properties into one of the Rockies' largest hotel groups before successfully handing the reins to a new executive team. He then founded and was CEO of Strad Energy Services, scaling it from startup to \$200 million in revenue and taking it public, all while preparing the next generation of leadership. As Chair of Vortex Production Services, he led a leveraged buyout, slashed debt, delivered consistent dividends, and transitioned ownership to employees who continue to drive the company's success.

Paul van der Sloot - Partner, is a seasoned executive with a deep track record of leading high-growth organizations and driving transformational results. As a VP at RBC, he oversaw commercial banking operations across Southern Alberta / Calgary and the Territories, growing the division to the highest-performing in Canada and managing over \$3 billion in annual loan volume. In his career, he has also executed >\$4.5 billion in debt transactions during his tenure in Capital Markets and Corporate Finance. With expertise spanning private capital, energy services, construction, and finance, Paul brings a powerful combination of strategic insight, operational excellence, and a passion for building strong, enduring businesses.



Gary McEwan - Partner, has worked in the construction industry for over 44 years, ranging from a Cabinet Maker to Manager of Special Projects Division for PCL. Gary was a manager for PCL for 14 years and gained a wealth of knowledge on how to build a successful Construction Business. He also served on multiple boards in the construction industry SICA, Board Member (Chairman), BCCA, Board Member, LCI, Board Member and Founding Member. Gary has also managed and built two projects under the Living Building Challenge during his tenure with PCL. One of which was awarded the top honours at the Living Building Challenge - Institute in Helsinki, Finland. A first for a Canadian Building.



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SUCCESSION PLANNING ADVISORY

What is Succession Planning?

Succession planning is the strategic process of preparing your business for a seamless transition of ownership and leadership. Whether you intend to sell, transfer to family, or promote internal leadership, a well-structured plan ensures your business thrives beyond your tenure.

Planning today ensures success tomorrow.

Why It Matters:

- **Continuity:** Ensure the ongoing success of your business.
- **Value Preservation:** Maximize the financial return on your life's work.
- **Stakeholder Confidence:** Provide clarity and stability for employees, clients, and partners.

Benefits of Engaging in Succession Planning

- **Risk Mitigation:** Address potential pitfalls before they become issues.
- **Leadership Development:** Prepare the next generation of leaders for seamless transition.
- **Financial Optimization:** Enhance the value and marketability of your business.
- **Legacy Preservation:** Ensure your business reflects your vision and values into the future.

Our Comprehensive Succession Planning Process

At Amati Capital, we work with you, learn about your business and employ a proven six-stage framework to ensure your business is set up for continued success.

1. **Establish Purpose:** Define your core values, vision, and objectives for the transition.
2. **Assess Current State:** Evaluate your business's structure, financial health, and leadership capabilities.
3. **Identify Challenges:** Analyze potential obstacles, including market conditions and internal dynamics.
4. **Develop a Strategic Plan:** Craft a tailored roadmap outlining steps, timelines, and responsibilities.
5. **Implement & Monitor:** Execute the plan with ongoing oversight, ensuring alignment with goals.
6. **Review & Adjust:** Regularly evaluate progress, making necessary adjustments to stay on course.

Why Choose Amati Capital Partners?

Amati Capital Partners specializes in guiding businesses through complex transitions with a personalized approach:

- **Expertise:** Years of experience in strategic planning and business transitions.
- **Tailored Solutions:** Customized plans that align with your unique goals and circumstances.
- **Collaborative Approach:** We work closely with your existing advisors to ensure a cohesive strategy.
- **Confidentiality:** Your privacy is paramount; we handle all matters with the utmost discretion.

Take the First Step Today

Embarking on succession planning is a critical move toward securing your business's future.

Amati Capital offers a complimentary consultation to discuss your needs and outline how we can assist.

www.amaticapital.com
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CONTACT INFORMATION



WORKING WITH YOU, SAFEGUARDING THE FUTURE.

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